



EnterConnect: The Business-Ready Enterprise Portal

A Quick Launch Portal for Immediate Return on Value & BEA's Leading Development Platform for Long-Term Return on Investment

The all-in-one portal designed to enter-connect people, information, resources, applications and processes in order to:
Accelerate Productivity • Expedite Decision Making • Improve Security & Compliance • Reduce Costs • Increase Revenue

Business Ready Employee & Team Portals: Self-service Intranet/Extranet portals that connect employees and project teams within collaborative workspaces that accelerate productivity and reduce costs are just a quick launch away.

Business Ready Customer & Partner Portals: Self-service Extranet/Internet portals that collaboratively connect employees, partners and customers to reduce administration costs and accelerate revenue are just a quick launch away.

Business-Ready Department Portals: Self-service Intranet/Extranet/Internet portals that improve communications and collaboration to speed decision making, while lowering costs and accelerating revenue are just a quick launch away.



Sales

Consolidate critical sales intelligence and resources and provide on-demand access
• Accelerate time to market and shorten sales cycles for new and senior sales teams

Collaborate with internal teams, partners and customers
• Empower sales to develop winning communications, presentations and proposals

Complement CRM & SFA Systems to Accelerate Productivity & Improve Sales Success



Marketing

Consolidate market intelligence, collateral, communications, sales feedback, FAQs
• Dynamically manage messaging and collateral and publish for on-demand availability

Collaborate with internal teams, partners and consultants
• Develop sales-focused collateral, case studies and campaigns that empower sales to win new business

Respond to Market Dynamics Faster & Improve Sales Success



Human Resources

Consolidate employee records, policies, benefits, training resources, FAQs
• Accelerate employee on-boarding, time to productivity and overall service delivery

Collaborate with internal teams, trainers, benefit administrators and consultants
• Develop employee resources that accelerate productivity with on-demand, anytime, anywhere access

Complement HRIS & Training Systems with Employee Self-Service to Accelerate Productivity

Enterprise Portal Total Cost of Ownership (TCO) Analysis

EnterConnect Delivers More Value Quickly & Economically

Portal Functionality	Build	IBM WebSphere	Microsoft SharePoint 2007	Vignette	EnterConnect-WebLogic Portal
Out-of-the-Box Functionality	0%	15%	50%	75%	100%
1 Year TCO (1500 Users)	>\$1M	\$453,500	\$656,517	\$550,500	\$198,940
Time To Market	12-18 Months	6-12 Months	1-4 Months	3-12 Months	2-3 Weeks
Business-Ready	No	No	Yes-Some	Yes	Yes

EnterConnect, Inc. is defining the future of the enterprise portal. EnterConnect™, our premier Intranet/Extranet/Internet portal product, is available not only as on-premise software, but it's the first of its kind to be available hosted in a software-as-a-service (SaaS) model, which makes deploying a portal easier and more economical than ever before. EnterConnect™ capitalizes on a rich history of more than 50 Fortune 1000 portal implementations, to deliver easy content publishing, digital asset management, search, collaboration, security, administration and flexible infrastructure-all in one product.